

SENTRY MANAGEMENT INC.

Trends. Best Practices



COMMUNITY BUILDER

45 Years and Counting!

On October 7, 2020, Sentry Management celebrates our 45th anniversary. Sentry was started in 1975 with two employees managing about 400 residential units in two Orlando, FL condominiums. Homeowner and condominium associations were in their infancy then. When Sentry was founded, about 3.5 million homeowners lived in 15,000 associations. Today, 75 million Americans live in 360,000 community associations. As a pioneer and innovator in condominium and homeowner association management, Sentry has become an industry leader. Sentry now has 38 offices in 17 states.



Sentry Management has always been family-owned. We take a personal interest in every detail of our operations. We have a concern for providing a great work environment for every employee and delivering unsurpassed service for every client. As we have grown, we have never compromised our strong values and have worked hard to maintain your trust in us. Our founder was often heard saying “Do the thing right and do the right thing.” That is a daily mantra and standard by which we still live. To meet and exceed your expectations, we take deliberate actions, including:

- Keeping our culture customer-focused. We strive to keep the focus on effective communication and honoring you, our customer.
- Hiring talented employees. At our core, we must have professional community managers and support staff, who are good problem solvers and well-equipped to support your association.
- Adding tools for success. The staff that serves your board must have easy access to training and behind-the-scenes resources.
- Upgrading our technology on a regular basis. We invest heavily on our integrated technology system to simplify work, automate steps and reduce errors.

We are keenly aware that you, our clients, have a choice of association management firms. Thank you for letting us help manage your communities, whether it be for one year, or forty-five years. It is no understatement to say, “**It is an honor to serve your community.**” We would not have been around this long without you.



Bradley Pomp
President
Sentry Management, Inc.